

# PROBUS INVESTMENT FUND UCITS

## ASEAN Equity I2 - USD



Fund fact sheet as of 31 December 2019

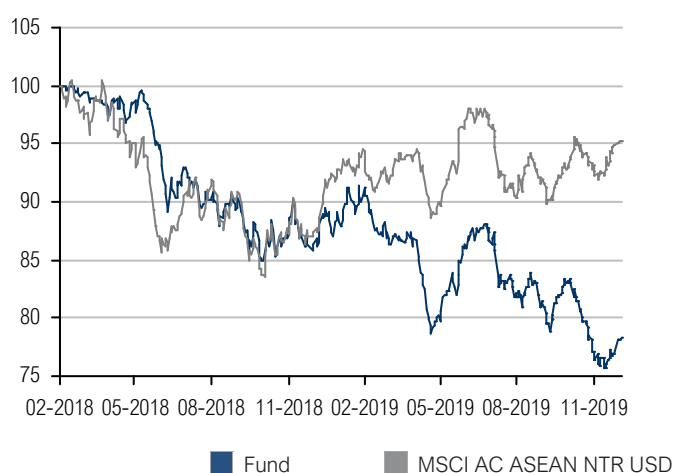
### Quick facts

<b>Fund category</b>	ASEAN
<b>Reco. placement period</b>	5 years
<b>Last NAV (USD)</b>	78.40
<b>NAV frequency</b>	Daily
<b>ISIN</b>	LU1689249842
<b>Distributed in</b>	LU, CH, FR, UK

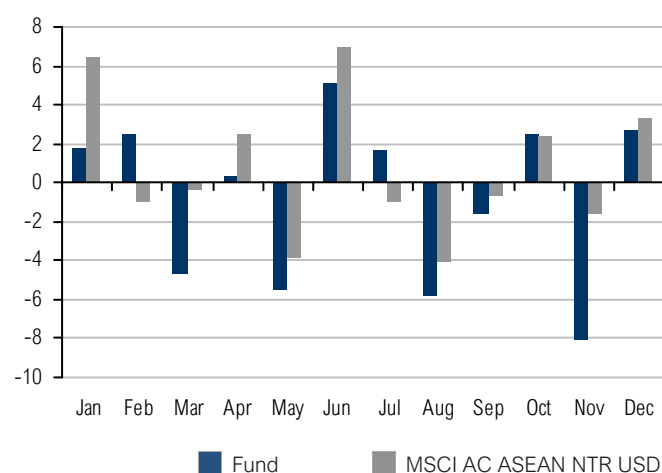
### Investment objective

The Fund is a long only investor in the high-potential ASEAN region (Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, the Philippines, Singapore, Thailand and Vietnam). The Fund seeks long-term capital appreciation while seeking to minimise the risk of permanent capital loss. It adopts a bottom-up, high conviction, value-based approach to investing in quality businesses and assets in the ASEAN region.

### Cumulative performance



### Monthly performances over 1 year (%)



### Past performance (%) - Net returns

	Cumulative					Annualised	
	Month-to-date	Year-to-date	3 months	6 months	1 year	Origin	Origin
<i>Fund</i>	2.70%	-9.74%	-3.22%	-8.88%	-9.74%	-21.60%	-12.41%
<i>Ref. Index</i>	3.32%	8.53%	4.00%	-1.94%	8.53%	-4.73%	-2.60%

Origin: 28/02/2018

### Fund information

<b>Legal form</b>	SICAV UCITS
<b>Fund domicile</b>	Luxembourg
<b>Total AUM (USD)</b>	\$10.9MM
<b>Fiscal year end</b>	December 31st
<b>Fund currency</b>	USD
<b>Reference index</b>	MSCI AC ASEAN NTR USD
<b>Cut-off time</b>	4pm Lux. Time
<b>Investment manager</b>	Probus Middle East Ltd
<b>Custodian bank</b>	Banque Degroof Petercam
<b>Auditor</b>	E&Y Luxembourg

### NAV analysis

	Value	Date
<b>52-week NAV high</b>	91.34	20/02/2019
<b>52-week NAV low</b>	75.71	11/12/2019

### Investment team

**Andrew Ranken** is a co-founder and investment manager of the Fund. He has extensive experience in corporate and project finance advisory and in listed and private equity investing in both developing and developed markets, including in Southeast Asia. He holds degrees in engineering and commerce and is a CFA Charterholder.

**Marc Lavoie** is a co-founder and investment manager of the Fund. He has extensive experience in listed and private equity investing and trading in Southeast Asia. He holds a degree in International Relations and a Masters in International Management.

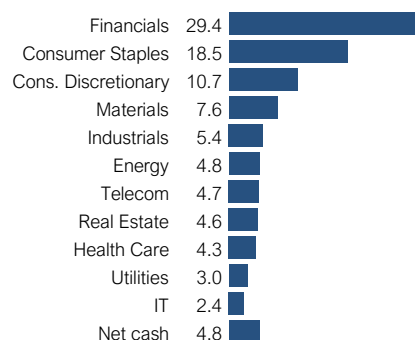
**Daniel Michaud** is an investment manager of the Fund. He has extensive experience in listed equity in developing and developed markets. He holds a master degree in Finance and is a CFA Charterholder.

# PROBUS INVESTMENT FUND UCITS

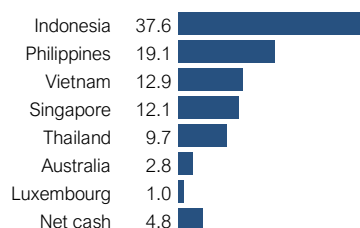
## ASEAN Equity I2 - USD

December 2019

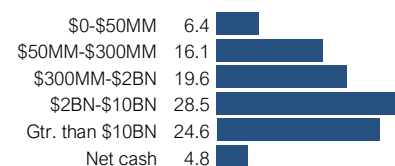
### Sectorial allocation (%)



### Geographical allocation (%)



### Market cap breakdown (%)



### Top 10 holdings (%)

Srisawad Corp	5.1	Oversea-Chinese Banki	3.8
DBS Group Holdings	4.9	Ayala Corp	3.7
Saigon General Service	4.7	Masan Group	3.6
Prodia Widyahusada	4.3	Metro Pacific Investmen	3.5
Gudang Garam Tbk	4.0	Metro Retail Stores	3.5
<b>Top 5 positions</b>	<b>23.0</b>	<b>Top 10 positions (%)</b>	<b>41.0</b>

### Portfolio characteristics

	P/E	P/BV	ROE
Portfolio	10.4	1.4	15.1
Benchmark	16.8	1.8	10.4

Source: Bloomberg.  
Note: Multiples are trailing. Fund multiples are harmonic means. Excludes net cash.

### Available share classes

Class Name	ISIN	BLMG ticker	Curr.	Type	Launch date	Min. invest.	Mgt. fees	Perf. fees	Front / back load
A - USD	LU1689249685	-	USD	A	-	USD 10 000	1.60%	See Prospectus	Up to 5%/0%
I1 - USD	LU1689249768	-	USD	A	-	USD 1 000 000	1.10%	See Prospectus	Up to 5%/0%
I2 - USD	LU1689249842	PRASEI2 LX	USD	A	28/02/2018	USD 1 000 000	1.10%	See Prospectus	Up to 5%/0%

### Contact Probus Group

#### Geneva

**Probus Funds S.A.**  
Place Saint Gervais 1  
Case Postale 1988  
CH-1211 Genève 1  
+41 22 906 86 00

#### Dubai

**Probus Middle East Limited**  
DIFC - Emirates Financial Towers  
South Tower - Office 1101  
P.O. Box 9519 - Dubai - UAE  
+971 4 305 8000

#### Luxembourg

**Probus Capital Management S.A.**  
16 rue Erasme  
L-1468 Luxembourg  
Luxembourg  
+352 262 624 161

### Commentary

During the month, the fund returned 2.7 per cent. driven largely by strong gains in stocks that had declined in months previous, notably Erajaya (ERAA, +36 per cent. USD total return), Siam Brothers Vietnam (SBV, +40 per cent.) , Savico (SVC, +10 per cent.), PP Persero (PPSP, +19 per cent.), and Selamat Sempurna (SMSM, +16 per cent.) and also from continued progress of Srisawad Corp (SAWAD, +11 per cent.) which stock price hit 52 week highs as broker upgrades continued.

### Selected Positions

Vietnamese consumer, banking, and mining outfit Masan (MSN) returned some -19 per cent. during the month on concerns over a planned merger of its consumer business with VinGroup's retail assets (supermarkets, convenience stores) and agriculture assets. Details of the transaction were not forthcoming and investors assumed (perhaps not unreasonably) the worst in terms of overpayment. Details were eventually disclosed in early January and the deal seems reasonable both from a strategic and economic perspective. Masan will own 70 per cent. of the combined entity with the assets effectively purchased at an estimated multiple of 1x sales. The new business will have the leading FMCG retail network in Vietnam with over 3,000 outlets and should allow rapid development of the nascent fresh meat business and broader distribution of existing and new consumer products. To this end, Masan also announced the bolt-on acquisition of small detergent company Net Detergent. We expect more such acquisitions going forward.

Philippines infrastructure investor Metro Pacific (MPI) fell as President Duterte threatened to cancel concessions for Manila's two water utilities, including MPI controlled Maynilad. The stock price fell by as much as 40 per cent. during the month to levels not seen since 2011. We have previously noted that the market value (prior to the fall) did not give any value for the road, hospital, or water businesses (even though said concession is clearly less valuable than before), so this decline offered the chance to buy with an even larger margin of safety. Also, we speculated that the realities of the Philippines' infrastructure funding requirements that require more and more private capital would drive the parties to some kind of accommodation. We added to our position near the lows and the stock has now rebounded some 40 per cent. as it seems contracts will be renegotiated.

### Positioning

We continue our transition to a three bucket portfolio designed to better track the index in the near term while still delivering alpha over the long term. The fund was at around 5 per cent. net cash at end December.

### Disclaimer

**General:** This document is provided for information purposes only and does not constitute or form part of an offer for shares. The offering of the shares and the distribution of Fund's prospectus may be restricted outside of the Grand-Duchy of Luxembourg and is not available to residents and/or nationals of the USA. The value of an investment in the Fund can fall as well as rise. An investment in the Fund is subject to a high degree of risk including the possible loss of capital. There is no assurance that the Fund will meet its investment objective. This document does not take into account individual objectives, taxation position or financial needs and should not be relied upon as the sole factor in an investment making decision. For complete information on the fund, please refer to the Prospectus as well as the Annual and Semi-Annual Reports. Although reasonable care has been taken to ensure that the information is accurate, correct and complete no responsibility can be accepted for any errors, mistakes or omissions or for any action taken in reliance thereon. The latest available prospectus should be consulted before considering any investment in the fund.

**Switzerland:** The Fund is domiciled in Luxembourg and is compliant with Swiss law for distribution to qualified investors in Switzerland. The latest prospectus, the Articles of incorporation and further information can be obtained free of charge from the representative in Switzerland: Carnegie Fund Services S.A., 11, rue du Général-Dufour, 1204 Geneva, Switzerland, web: [www.carnegie-fund-services.ch](http://www.carnegie-fund-services.ch). The Swiss paying agent is: Banque Cantonale de Genève, 17, quai de l'Île, 1204 Geneva. In respect of the units distributed in Switzerland, the competent Courts shall be at the registered office of the Representative in Switzerland. Each time performance data is published, it should be noted that the past performance is no indication of current or future performance.

**DIFC:** The use of any information contained in this document shall be at the sole discretion and risk of the user, being directed at Professional Clients as defined under the rules and regulation of the Dubai Financial Services Authority (DFSA). Probus Middle East Limited is regulated by the DFSA.

Source: Probus Capital Management S.A. & MorningStar for performance figures.

#### DATA PRIVACY POLICY IMPORTANT NOTICE

PROBUS recognizes the importance of keeping the personal data of its customers and other counter-parties confidential and protecting their privacy rights. As a consequence, PROBUS has adopted a global privacy policy consistent with applicable standards. Our Data Privacy Notice can be found using the following url: <https://www.probus-group.com/data-privacy-notice>.